



## SOLUTION BRIEF

### Our Industries

Government  
Justice and Public Safety  
Health  
Energy  
Commercial

### Our Professionals

Our Oracle professional teams are comprised of seasoned consultants, advisors and IT strategists who have a distinguished track record in strategy, process improvement, quality assurance, business transformation, implementation, change management, training, managed services, and project management.



# ORACLE CONSULTING SERVICES

## CHALLENGE

With companies facing increasing cost pressures and limited resources, managing multiple partners can be a challenging and time-consuming activity. A flexible and collaborative partner that has strong execution capabilities combined with a broad portfolio of service offerings to improve your business processes are necessary elements for business success.

## OUR SOLUTION

Our ability to meet clients' needs from strategy and assessment to implementation and integration, and ongoing support across a broad range of Oracle technologies has established us as a leader in the marketplace. We provide the full range of application implementation, extension, and upgrade services to companies that have invested in Oracle PeopleSoft, Cloud Applications and related technologies.

## OUR SERVICES

### Implementation

Our implementation process focuses equally on business and technical activities for project success, and leverages best practices developed through our extensive experience implementing Oracle applications for over 20 years. We incorporate predictable repeatable processes and techniques to help you realize the benefits of your implementation faster.

### Upgrades and Extensions

Organizations are realizing the value of rationalizing customizations in order to remove them where possible to get back to delivered functionality and, where needed, externalizing them to keep core applications "vanilla" for easier upgrades. We work with you to understand your options and provide tailored tools, templates, and methodologies to simplify and reduce risk in the upgrade project.

### Our Expertise

Sierra Systems is a Platinum member of the Oracle Partner Network. We are flexible and collaborative with strong execution capabilities, providing creative solutions based on deep experience to meet our clients' changing needs.

Sierra Systems is dedicated to client success, with a proven track record, select industry focus and domain expertise. We offer decades of experience within both public and commercial sectors.

### Learn More

To learn more about Sierra Systems' solutions for Oracle please contact us:

contact@sierrasystems.com  
1-877-688-1371  
sierrasystems.com

Our collection of services provides you with a comprehensive set of skills and tools that can be utilized to either fully execute the upgrade project or to augment your internal project team for a successful go live. These services include scoping and planning, customization rationalization, upgrade lab services, onsite execution, and facilitated user adoption.

### Process Improvement

We understand that business is more than a collection of functional areas – it's an ecosystem. The health of this ecosystem requires an understanding of the complex interactions and interdependencies between stakeholders, business goals, and technical environment. We work with you to design a strategy that is aligned with your goals and provides the clearest opportunity for success.

### Change Management

We leverage leading change management practices, tools, and experiences gained from completing numerous implementations. We take a structured, fact-based, quantitative approach to what some consider the softer science of change management. Whether your change management needs are for on-premise or cloud initiatives, our relevant approach includes support, communication, training, involvement of stakeholders, alignment of activities with strategic goals, and improvement of the workforce skill levels. In addition, we help establish an effective program management office, project structure, and team building environment as needed.

### Training

Our knowledge transfer approach equips your staff with the skills needed to adopt the system faster and more efficiently. Our comprehensive training services are designed to meet the needs of various users across the organization with the goal to help you gain both the technical know-how and the creative vision to meet your most demanding business challenges.

### Managed Services

We offer a complete suite of managed services to support, maintain, and enhance your Oracle applications to reduce costs, increase productivity, and streamline operations. Our SMART Methodology™ provides guidelines and processes for how we interface and manage applications, as well as tools for metrics and monitoring. Our services include outsourcing and co-sourcing managed services for on-premise and cloud applications, assessment and design, and transition management.