



## SOLUTION BRIEF

### Our Industries

Government  
Justice and Public Safety  
Health  
Energy  
Commercial

### Benefits

- Reduced project risk
- Faster time to value
- Measureable outcomes
- Ease of Adoption

## Microsoft Partner

**Gold** Collaboration and Content  
**Gold** Customer Relationship Management  
**Gold** Enterprise Resource Planning  
**Gold** Hosting  
**Silver** Application Development  
**Silver** Application Integration  
**Silver** Data Analytics  
**Silver** Data Platform  
**Silver** Datacenter  
**Silver** Intelligent Systems  
**Silver** Midmarket Solution Provider

# MICROSOFT DYNAMICS

Microsoft Dynamics AX and Microsoft Dynamics CRM (xRM)

## CHALLENGE

The development of highly customized business applications provides organizations the unique perspective needed to manage their business strategies and tactics. But over time, organizations may suffer under the administrative burden of these disparate solutions – each with its own management requirements, development technologies and infrastructure.

The Microsoft Dynamics business application framework is designed to provide rapid development and deployment of a wide range of custom applications. And, to do it while delivering rapid application development, a high degree of flexibility, and consolidated systems management.

Microsoft Dynamics AX enables companies to respond more rapidly to the changing business climate, with solutions that deliver integrated financial, supply chain, human resources, and project management capabilities.

Microsoft Dynamics CRM is now positioned as an xRM, where “x” implies “any” relationship that needs to be managed such as vendors, suppliers, employees, government, residents, investors, and media, as well as customers.

## OUR SOLUTION

Sierra Systems has the ability to look at your business environment, evaluate your goals and opportunities, and recommend the Microsoft Dynamics based applications that are aligned with your business strategy and information needs.

To streamline deployment, Sierra combines its over 45 year proven project and change management methodologies with the Microsoft Dynamics Sure Step Implementation Methodology. Once a solution is deployed Sierra works as a collaborative and transparent partner in providing life-cycle application management services for your Microsoft Dynamics solutions.

### Microsoft Dynamics Sure Step Project Stages

- Diagnostic
- Analysis
- Design
- Development
- Deployment
- Operations

## OUR SERVICES

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An advantage provided by Microsoft Dynamics is that it provides a flexible and adaptable framework for building custom solutions. The Sierra advantage is our solutions development and customization expertise, combined with our deep knowledge of our targeted industries.

### Leverage the benefits of Microsoft Dynamics with the deep knowledge base of Sierra Systems

We are well-positioned to lead our clients through the process of designing, developing, implementing, and managing Microsoft Dynamics solutions. We have the experienced people, proven processes, and leading technology skills to bring initiatives based on Microsoft Dynamics live, fast.

Sierra Systems is a Microsoft partner having attained gold competencies in Business Intelligence, Collaboration and Content, Customer Relationship Management, as well as Enterprise Resource Planning. We are a 2014 Inner Circle and President's Club for Microsoft Dynamics member. The Inner Circle for Microsoft Dynamics honours an elite group of strategic partners across the globe with sales achievements that rank them in the highest echelon of the Microsoft Dynamics global network of partners. The President's Club honours partners that demonstrate constant dedication to delivering solutions that meet customer needs, using Microsoft Dynamics products.

## LEARN MORE

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To learn how Sierra's proven approach to Microsoft Dynamics solutions can provide your organization with smart, reliable, strategic and tactical decision-making at all levels of your organization, please contact:

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