Our Industries
Government
Justice and Public Safety
Health
Energy
Commercial

SOLUTION BRIEF

GLOBAL DELIVERY CAPABILITIES

CHALLENGE

As business enterprises shift their focus from cost-saving to increased productivity and competitive innovation, their view of offshore resources also needs to shift from a low-cost solution to a high-value strategy. That is not to say that outsourcing application development or application management to nearshore or offshore delivery centers doesn't reduce costs. Those benefits have been proven in the marketplace for over a decade. The challenge for companies today is to balance the price points, leverage content and drive their use of nearshore and offshore toward competitive advantage.

OUR SOLUTION

Sierra Systems has a proven track record of migrating IT to off-site resources in ways that make strategic sense for our clients. We have invested heavily in integrating our onsite, nearshore and offshore capabilities in order to create a unique, single-view delivery system.

Offshore is a strategy, not a location. Sierra Systems is your single point of contact to the nearshore and offshore world.

Our local presence, combined with our ability to draw on the skills of our project managers and industry leaders throughout our organization, enables us to provide effective communications and oversight between on-site and offshore teams. For our clients, that means confidence in a project managed directly by us, not by a foreign company.

Sierra Systems has the ability to harness multiple delivery centers. We can offer a variety of global delivery options, and also provide onsite contractors if that's part of the solution. Offshore or nearshore, Sierra Systems can get you where you need to go.

OUR SERVICES

Different enterprises have different concerns that need to be addressed in their overall outsourcing strategy. For example, public sector organizations may oppose to offshore because of concerns of privacy, political considerations, employment or labor issues, regulatory constraints and compliance requirements. Private sector companies may have concerns about customer-facing issues such as English skills, communications logistics, cultural differences and intellectual rights security.

Sierra Systems maintains four development centers to provide custom application development as required by our clients. Our development centers in Halifax, Vancouver, Victoria and India give us the ability to control the development process (as opposed to outsourcing development), while providing our clients with significant development cost savings.

We combine the benefits of strong local knowledge and presence, with scalable nearshore and offshore capabilities. Our approach includes published best practices and our proprietary SMART Methodology™ to ensure transparency and consistency throughout the process.

Sierra Systems also brings a depth of technology partnerships and experience in working with key platform vendors such as Microsoft, Oracle, OpenText and IBM. Our offshore and nearshore experience includes application development for

- Mainframe applications
- Desktop applications
- Client-Server applications
- Web-oriented applications
- Data warehousing

LEARN MORE

To learn more about how our nearshore and offshore capabilities can provide the skilled resources you need to maximize your outsourcing strategy contact:

contact@sierrasystems.com
1-877-688-1371
sierrasystems.com